



CONTACT

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Bengaluru

SKILLS

- Sales and relationship development
- Brand identity and positioning
- Collaborative teamwork
- Effective time management
- Strong leadership
- Communication abilities

Flexibility and adaptability

LANGUAGES

- English
- Telugu
- kannada
- Hindhi

REFERENCE

ARUN JUSTIN

TORRENT PHARMA .DSM

Phone: 9986582818

Email : Arunjustin@gmail.com

PROFILE

To thrive in the pharmaceutical sector with a background in pharma education, emphasize ongoing learning, technical skills, networking, and adaptability. Establish clear career objectives, pursue mentorship opportunities, and maintain a healthy work-life balance to succeed in a reputable global company.

WORK EXPERIENCE

- DR REDDYS LABORATORY**2025- PRESENT
 - Worked alongside medical professionals to cultivate robust relationships and promote pharmaceutical products, resulting in a rise in prescriptions.
 - Earned a silver certificate for excellence in training.
- GALDERMA INDIA**2025- MARCH
TERRITORY SALES EXECUTIVE
 - Achieved a remarkable increase in primary sales from 1.5 Lakhs to 3 Lakhs in just one year, reflecting an impressive growth of 100%. Showcased outstanding sales abilities, along with strategic planning and execution, to foster business growth and broaden the customer base.
- USV SEBAMED**2021-- 2023
Territory Sales Manager
 - Daily meetings with healthcare professionals to promote company products.
 - Generate brand awareness and increase product sales through marketing.
 - Engage with retail chemists to ensure product availability for patients.
 - Develop strategies to build customer base and improve sales.
- TORRENT PHARMA**2018- 2021
Territory Sales Manager
 - Collaborated with medical professionals to build strong relationships and promote pharmaceutical products leading to an increase in prescriptions.
 - Received 2 Time's Best TBM award for my contribution.

EDUCATION

- Board of Intermediate Science**2012 - 2014
Sri Sai Jr. College, Anantapur.AP
- Bachelor of Pharmacy**2014 - 2018
JNTUA University, Andhra Pradesh